

# Management Consulting Group PLC

24.75p

Fully Listed

3-Sep-10

Index: FTSE Small Cap

Sector: Support Services

Ratios	Co.	Sector	Market
PER (pr)	x	6.58	13.7
DY (pr)	%	2.92	3.10
PEG (pr)	f	-0.67	1.13
ROCE	%	604	-170
Op. Margin	%	9.10	9.05
EPS Growth	%	-9.88	17.5
EV/EBITDA	x	6.24	8.99
Net Gearing	%	55.1	70.2
NTAV PS	p	-39.9	-0.09
PTBV	x	-0.62	-2.11
PCF	x	-3.68	10.0
PSR	x	0.29	1.35

## Company Overview

### Activities

Provision of professional services



5yr CAGR	%
Turnover	18.3
Pre-tax Profit	-12.7
Norm EPS	3.79
DPS	21.1

Share Data	
Market Cap	£110m
EPIC	MMC
NMS	12,000
Shares in Issue	445.4m
	1p Ords
Beta Volatility	0.14

Rel Str	%
1m	+1.26
3m	-11.0
6m	+18.9
1yr	-22.0

52 Week Range	
High	30.0
Low	14.0

Interim Results	Latest	2009	2008
Turnover	£m	131	155
Pre-tax	£m	9.29	2.17
Norm. EPS	p	1.82	0.31
DPS	p		0.82

Growth	Latest	2009	2008
Turnover	%	-15.3	+65.8
Pre-tax	%	+327	-445
Norm. EPS	%	+490	+82.3
DPS	%	-100	-18.0

Borrowings	Latest	31-12-08	31-12-07
Total Debt	£m	108	97.9
Due < 1yr	£m	53.2	31.8
1-2 yrs	£m	13.0	6.96
2-5 yrs	£m	41.4	59.2
> 5 yrs	£m		50.0

### Turnover Analysis

Geographical	Latest (%)	Last (%)	Product	Latest (%)	Last (%)
Europe	60.8	53.6	ineum Consulting	51.4	44.6
Americas	33.8	36.8	Alexander Proudfood	25.7	31.2
Rest of the World	5.49	9.64	Kurt Salmon Associate	22.8	24.2

Diary Dates	
Prelim Results	7-Mar-11
Latest Div Pay	6-Jan-11
Next Yr End	31-Dec-10
Latest Div Rec	3-Dec-10

**Outlook Statement**  
2/8/2010 ch - "...we look forward to the future of MCG with confidence"

Major Shareholders		%
Gartmore Investment		19.9
BlueGem Capital Partners LLP		17.0
Schroder Inv Mgmt		5.06
<b>Total</b>		<b>42.0</b>

Advisers	
Broker	Oriel Securities
	Rothschild
Financial Advisor	Collins Stewart Europe L...
Auditor	Deloitte
Solicitor	Baker & McKenzie LLP
Financial PR	FD
Insurance Agent	Aon Ltd

Yr End 31-Dec		2002	2003	2004	31-12-05	31-12-06	31-12-07	31-12-08	31-12-09
Turnover	£m	107	88.6	119	130	147	214	343	276
Non-UK	£m			119	130				
EBITDA	£m	9.25	1.43	13.6	14.6	18.1	27.9	37.2	31.0
EBIT	£m	7.61	0.21	12.4	13.6	15.3	24.4	32.4	25.9
Operating Profit	£m	4.50	-3.82	12.4	13.6	13.4	21.9	-15.8	9.55
Norm. Pre-tax	£m	8.00	0.16	12.4	13.9	15.2	22.3	28.2	22.7
Reported Pre-tax	£m	4.90	-3.87	12.4	13.9	13.4	19.8	-20.0	6.29
Norm. EPS	p	4.20	-0.49	4.50	5.21	4.97	5.58	8.38	5.42
Norm. EPS Growth	%				+15.7	-4.60	+12.4	+50.2	-35.4
Reported EPS	p	2.43	-2.68	4.50	5.20	4.10	4.70	-6.40	0.40
Reported EPS Growth	%	+5,975			+15.6	-21.2	+14.6		
DPS	p	0.50	0.50	0.50	0.67	0.80	1.33	1.22	1.30
DPS Growth	%				+34.0	+19.4	+66.2	-8.27	+6.56
DY	%								5.25
Div Cover	x	8.40	-0.97	9.00	7.77	6.21	4.20	6.87	4.17
Operating Margin	%	7.09	0.24	10.2	10.4	10.5	11.5	9.45	9.10
ROCE	%	-61.8	-5.01	-442	706	-352	-383	-348	604
ROE	%	12.3	-1.88	13.3	13.9	8.91	9.10	13.6	9.82
PER	x								4.57
PEG	f								-0.13
NTAV PS	p	-8.92	-13.0	-9.64	-5.68	-18.6	-31.6	-40.3	-39.9
Cashflow PS	p	2.33	-2.86	4.46	4.77	-0.44	10.2	11.3	-6.73
CAPEX PS	p	0.71	0.21	0.71	0.60	1.21	1.10	0.98	0.77
Net Borrowings	£m	-21.9		-14.5	-21.6	28.8	60.9	62.1	83.6
Net Assets	£m	57.0	44.7	48.3	57.9	112	159	174	152

Figures from 2004 in accordance with IFRS

Latest News		Directors Info		Cmtee	Shares	3m
<b>Newsflow</b>		Alan Barber	ch	n	1.68 m	↑
02/8/2010: ch - "...we look forward to the future of MCG with confidence"		Mark Wietecha	dch		2.26 m	→
27/7/2010: The company has made application to the UKLA for the block listing of, and to the LSE for the admission of, a total of 53.1 Ords to be admitted to the Official List. Admission is expected to take place on 29 July 2010		Nick Stagg	ceo		450 k	↑
30/6/2010: ch - "...the board's view that the future for MCG is positive"		Craig Smith	gfd		284 k	↑
17/6/2010: At the company's General Meeting held on 17 June 2010, resolutions to approve the proposed firm placing, placing and open offer of £114m new Ords and up to £53.1m warrants and related matters, were duly passed		Luiz Carvalho			1.03 m	↑
<b>Buy Backs</b>		Chiheb Mahjoub			3.86 m	↑
No share buy backs in the last 12 months		Marco Lopinto			1.17 m	↑
		Marco Capello				
		Emilio Sardo				
		Rt Hon Baroness Janet ...	*	a,r,n	221 k	↑
		Andrew Simon	*	a,r,n	46.8 k	↑
		Julian Waldron	*	a,r,n	175 k	↑
		Stephen Ferriss	*	a,r,n	321 k	↑
		<b>Total</b>			<b>11.5 m</b>	<b>↑</b>

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